

# We save you money *and* give you more efficient inventory control

**Our web-based tools make the job even easier!**

## TODAY'S CHALLENGES

How do you handle the excess inventory that occurs due to attic stock, redesign or project deferral? You have non-inventoried material that is stored in several different locations. The facility manager has to track location, size, condition, style and application of the asset. Over time, these assets are misplaced, become damaged, and are difficult to identify. The job of managing inventory is time consuming, inaccurate and costly.

## THE SOLUTION

Pavilion Floors' Client Asset Management Program can help you deal with the challenges, avoiding extra costs and headaches. We have an environmentally friendly central storage location professionally managed with a standardized inventory process. In addition, our AIM (Asset Inventory Management) web-based tool for tracking and reporting will make your job as easy as a click of the mouse.

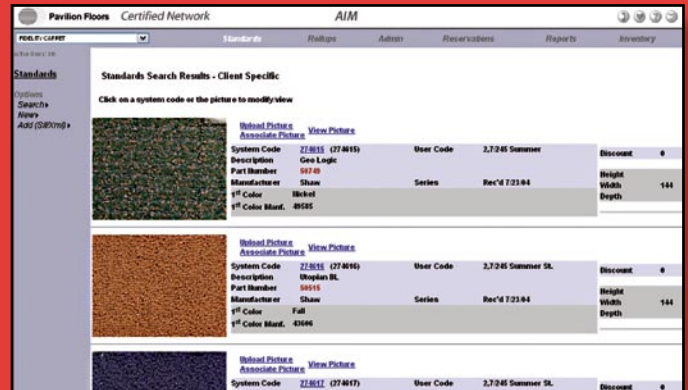
## THE RESULT – LOWERS COSTS

- Increased efficiencies in storage and churn
- Consolidation and reduction of inventory
- Improved asset management and lower operating costs
- Improved logistics – fewer facilities
- Cost savings on new purchases

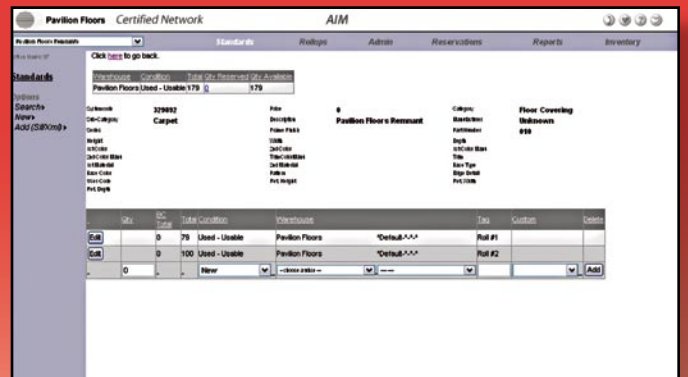


## Central Storage

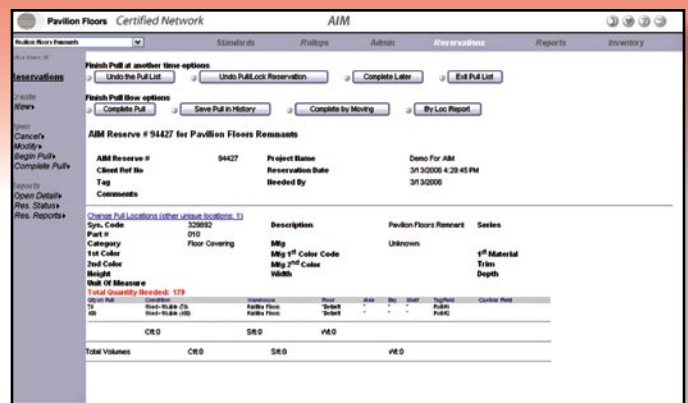
Our central storage location is in Woburn, MA and boasts 195,000 square feet of racked storage space that's environmentally controlled and managed by our trained inventory specialists.



**Standards Catalog**



**Inventory Detail**



**Locate and reserve the same dye lot**

# Pavilion Floors

## Asset Inventory Management software can help avoid extra cost

We provide our clients with AIM software, a web-based tool that provides real time access across the internet. AIM allows clients to search and reserve inventory for single locations or multiple campuses. AIM can also provide a wealth of information with many different reports such as a catalog with digital pictures, product churn rates, quantity of in-stock versus on-reserve assets, and quantity of transactions per product. We even help our clients design custom reports for their unique requirements. AIM helps avoid extra cost and saves on storage.

Date	Qty	Description	Part Number	Client	Condition	Quantity	Cost List	Cost Sales	Cost
2040008	84744	195940	*Wk Chair (Eax 2 Pneu) Iron TR,Fixed Arms,Spk,Pad,Stz A	AM Demo Client	Used - Usable	1	\$763.00	N/A	N/A
2040008	84744	2813		AM Demo Client	Used - Usable	1	\$0.00	N/A	N/A
Totals for 2040008						2	\$763.00	N/A	N/A
2160008	1105087	335812	Cabinet Hinged Doors With Shells 200 x 691 x 30H	AMERQUEST	Used - Usable	2	\$0.00	N/A	N/A
2160008	1105088	335814	Club chair Fully Upholstered w/leather	AMERQUEST	Used - Usable	2	\$0.00	N/A	N/A
2160008	1105089	335815	*Wk Chr Aaron,26x46 Pneu, 200 TR,46 Arms Nonupholstered	AMERQUEST	Used - Usable	3	\$3,378.00	N/A	N/A
2160008	1105090	335825	Guest chair, 4 Leg w/leather,wood frame,leather seat	AMERQUEST	Used - Usable	4	\$0.00	N/A	N/A
2160008	1105091	335858	*Table,Qty,Edge Round 42 Dia	AMERQUEST	Used - Usable	1	\$993.00	N/A	N/A
2160008	1105092	335872	*Chr Capet Stacking,Modded Seat,No Arms	AMERQUEST	Used - Usable	4	\$744.00	N/A	N/A

## Here are some of our Client Asset Management services:

- Cutting to size before shipping
- Managing roll sizes for maximum yield
- Surveying facilities
- Stocking standard materials
- Design/take-off services
- Flooring installation
- Consultative services for slab preparation
- Value engineering services
- Product selection assistance
- Green and Leeds assistance
- Manufacturer partnership programs
- Web-based product standards program
- Quick Ship program

## Who We Are

Pavilion Floors, Inc. is a unique, **INSTALL**Certified, commercial contract flooring company. We are experts in the selection, supply and installation of a full range of floor coverings. This range includes all styles and constructions of carpet, VCT, wood, ceramic and rubber. With the selection of state-of-the-art products, we are able to offer a variety of unique solutions to the most complex installation issues. We are also proud of our floor covering asset management program – it is unrivaled in the industry and we would be happy to give you the details.



# Pavilion Floors

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